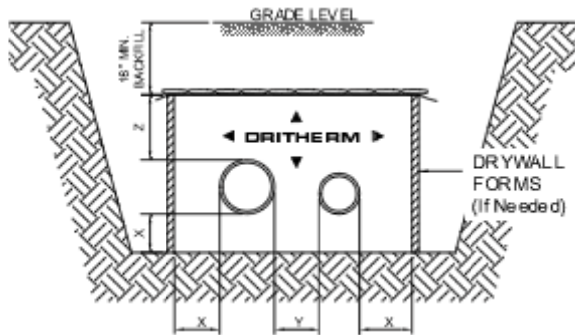




## About Dritherm



Dritherm® is a waterproof field applied underground insulation and corrosion protection product designed for a wide range of below grade applications and temperatures. Applications may include: insulation of pipes as small as ¾" to pipes over 2' in diameter, insulation of thermal storage tanks, freeze protection of water mains, waterproofing of electrical junction boxes, and corrosion protection of underground structures. Dritherm offers the best performance and value in the industry.

Over the years, many underground insulation technologies have gone through numerous design iterations only to have performance gaps, high investments costs and extremely long lead-times. Dritherm, however, has had the same effective and environmentally safe formula for over 40 years – a product with a track record that proves itself.

## Benefits of Dritherm

- **Shortest lead-time in industry:** Typically ships within 24hrs from one of five strategically located factories.
- **Nontoxic and environmentally safe:** Dritherm's proprietary formula is made with materials found in food additives and medicines.
- **Easy solution for difficult applications:** Can be applied to complex geometries, tight spaces, pre-existing pipelines and large storage tanks. Quick repair solution for systems insulated or protected with other technologies.
- **Cost effective:** One of the lowest installed cost systems. Saves time and money and performs better than alternative technologies.
- **Packaged for efficient installation:** Dritherm comes in 50lb bags for small jobs and 2300lbs super sacks for larger installations. Super sacks reduce labor costs by at least 50%.
- **No Mechanical Compaction:** Dritherm is 100% self compacting. Fill trench to specified dimensions and backfill.

## Client Product Review:

"We used about 10,000 cubic feet of Dritherm insulation supplied in super sacks at the ConocoPhillips Borger Texas Refinery. Changes in a process upgrade called for heat tracing of 70,000 feet of existing piping. Portions of this piping were underground—especially at road crossings. For the underground portions we had to uncover the existing lines, install and test the heat trace, then put on an insulation and backfill the trench. The Dritherm helped us immensely by limiting the amount of time we had to keep the trench open. We were able to schedule shipments so that the trucks would pull in right when we were ready to install the insulation. We simply swung the super sacks over the trenches and dumped in the Dritherm. Leveled off the top and laid the bags on top. Then we covered it up. The Dritherm proved to be a real cost saver for us. The time to install was much shorter than if conventional insulation was used. We also didn't have to worry about having the right size for the different pipe sizes as Dritherm is definitely one size fits all. I had never heard of Dritherm before this use. More or less stumbled on it during a web search. The local sales rep then came out and explained the material to us as well as the methods of installation. Using Dritherm was definitely a good move."

- Scott Brinkmeyer, P.E. 2/8/08